



First National Bank *of America*

Thank you for your interest in becoming a broker for First National Bank *of America*. Please complete the broker application and send it back to us using the contact information below. The following information must be submitted with your completed application:

- Copy of current Broker's License including a Secondary Mortgage license, if applicable
- Copy of current company financial statements OR current personal financial statements for corporate officers
- Listing of branch offices
- Resumes
- Any other relevant information that might assist in the decision making process

Upon receipt, the information will be reviewed and you will be contacted when a decision has been made. If approved, a broker agreement will be sent for review and signature.

Sincerely,

Tom Watters
First National Bank *of America*

BUSINESS INFORMATION – ANSWER ALL QUESTIONS

IF A **CORPORATION**, PLEASE COMPLETE THE FOLLOWING INFORMATION FOR EACH OFFICER:

Name	Address
PRESIDENT _____	_____
SECRETARY _____	_____
VICE PRESIDENT _____	_____
TREASURER _____	_____

IF A **PARTNERSHIP**, PLEASE COMPLETE THE FOLLOWING FOR EACH PARTNER:

<u>Name</u>	<u>Address</u>	<u>Phone Number</u>
_____	_____	_____
_____	_____	_____

IF **OWNER/SOLE PROPRIETOR**, PLEASE COMPLETE THE FOLLOWING:

<u>Name</u>	<u>Address</u>	<u>Phone Number</u>
_____	_____	_____

PLEASE LIST COMPLETE NAME, ADDRESS AND TELEPHONE NUMBER OF LENDERS WITH WHOM YOU HAVE PREVIOUSLY BROKERED LOANS:

<u>Company Name</u>	<u>Contact Name</u>	<u>Phone Number</u>	<u>How Long</u>
_____	_____	_____	_____
_____	_____	_____	_____

PLEASE LIST COMPLETE NAME, ADDRESS AND TELEPHONE NUMBERS OF AT LEAST TWO (2) BUSINESSES THAT HAVE EXTENDED CREDIT TO YOU.

<u>Company Name</u>	<u>Contact Name</u>	<u>Phone Number</u>
_____	_____	_____
_____	_____	_____

AUTHORIZATION TO RELEASE INFORMATION

I/We hereby authorize you to release to First National Bank *of America* any and all information that they may require for the purpose of a credit transaction.

_____ (Signature)	_____ (Title)
Social Security No. _____	Date _____
_____ (Signature)	_____ (Title)
Social Security No. _____	Date _____

BROKER APPLICATION

DATE _____ E-MAIL _____

BUSINESS NAME _____ PHONE _____

BROKER LICENSE NO. _____ TAX ID NUMBER _____

LICENSE NAME (if different) _____

BUSINESS ADDRESS _____ FOR PAST _____ YEARS

(City) (State) (Zip)

PREVIOUS ADDRESS _____ FOR PAST _____ YEARS

(City) (State) (Zip)

COUNTY _____ FAX NUMBER _____

DO YOU HOLD A SECONDARY MORTGAGE LICENSE? _____

HOW DID YOU HEAR ABOUT US?

- REFERRAL SCOTSMAN GUIDE NMP INTERNET
- EMAIL LINKEDIN OTHER _____

OWNERSHIP: SOLE OWNER PARTNERSHIP CORPORATION LLC

If sole owner or partnership, is your trade style registered? Yes No

PRINCIPALS:	<u>Name</u>	<u>Title</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

WHO IS YOUR ACCOUNT EXECUTIVE AT FNBA? _____

DO YOU REPRESENT A TITLE INSURANCE COMPANY? IF SO, WHOM? _____

BROKER APPLICATION

PLEASE ENTER THE MONTH AND YEAR THIS BUSINESS WAS STARTED: MONTH _____ YEAR _____

HOW LONG HAVE YOU/PARTNERS/CORPORATE OFFICERS OWNED THIS BUSINESS? _____

LAST YEAR'S TOTAL VOLUME (ORIGINATION VOLUME BASED ON LOAN AMOUNT) \$ _____

APPROXIMATELY WHAT PERCENTAGE OF LAST YEARS TOTAL VOLUME WAS THE ORIGINATION OF QM MORTGAGES? _____%

APPROXIMATELY WHAT PERCENTAGE OF LAST YEARS TOTAL VOLUME WAS THE ORIGINATION OF NON-QM MORTGAGES? _____%

•APPROXIMATELY WHAT PERCENTAGE OF YOUR NON-QM MORTGAGES WERE TO BORROWERS WITH A SSN? _____%

•APPROXIMATELY WHAT PERCENTAGE OF YOUR NON-QM MORTGAGES WERE TO BORROWERS WITH AN ITIN# AND NOT SSN? _____%

APPROXIMATELY WHAT PERCENTAGE OF LAST YEARS TOTAL VOLUME WAS PURCHASE BUSINESS? _____%

APPROXIMATELY WHAT PERCENTAGE OF LAST YEARS TOTAL VOLUME WAS REFINANCE BUSINESS? _____%

PROJECTED NON-QM VOLUME OVER NEXT 12 MONTHS? \$ _____

BEST WAY TO COMMUNICATE TO YOUR BRANCH OFFICES: CORPORATE OFFICE BRANCH OFFICES?

HOW MANY BRANCH OFFICES DO YOU HAVE? _____

